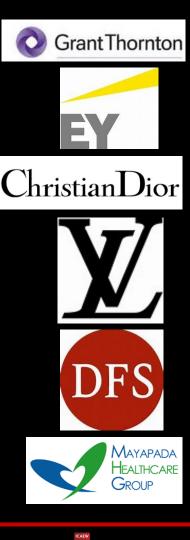
NEW SKILL SETS FOR BUSINESS PROFESSIONALS IAI INTERNATIONAL SEMINAR 30TH MARCH 2017

Roger Finnie FCA Chief Operating Officer



PERSONAL REFLECTIONS FROM A LIFE SPENT TRAVELING AND EXPERIENCING MANY ENVIRONMENTS

- SCOTTISH ROOTS; AN EXPAT LIFE
- QUALIFIED IN 1988; FCA IN 1998
- AUSTRALIA IN 1989 AND HAVE SPENT LAST 24
 YEARS IN ASIA-PACIFIC. INDONESIA WITH 5 ROLES
- INSOLVENCY AND FRAUD SERVICES
- 20 YEARS IN LVMH IN BOTH FINANCIAL AND BUSINESS LEADERSHIP ROLES
- JOINED MAYAPADA IN 2015: FULL CIRCLE FROM MY PARENTS – A DOCTOR AND AN ACCOUNTANT

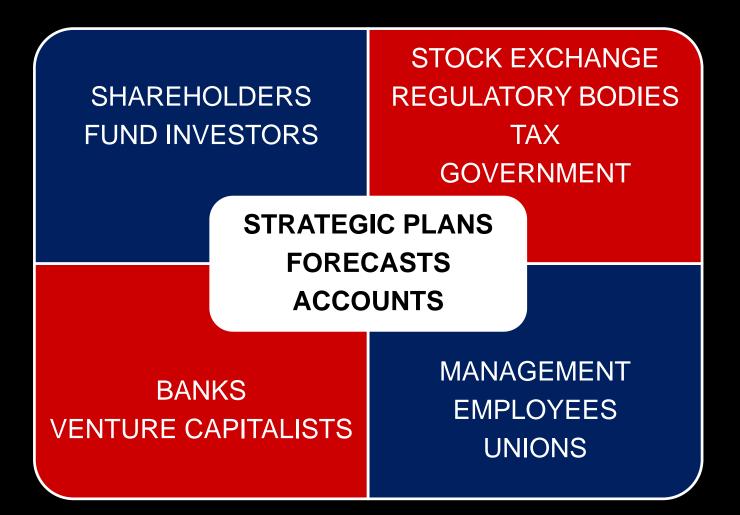


BROAD TRAINING AND SKILL SET WRAPPED UP IN A TRADITIONALLY MISUNDERSTOOD ROLE OF "ACCOUNTANT": OFTEN SEEN AS A BACK ROOM ROLE

- HIGH STANDARDS AND STRONG TECHNICAL PROFICENCY
- PREPARES REPORTS TO BE USED BY OTHERS IN DECISION MAKING
- SUMMARIZES IMPACT OF STRATEGIC PLANS DECIDED BY CEO'S AND MARKETING
- ROLES IN BUSINESS CAN BE SEEN AS EXTENSION OF PROFESSION



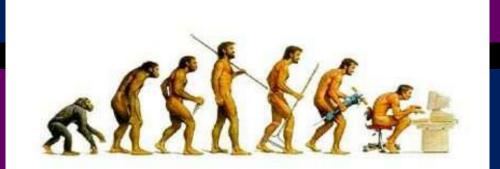
INCREASED COMPLEXITY, REGULATIONS AND CAPITAL SOURCES PLACE FINANCIAL INFORMATION AT THE CENTRE OF THE BUSINESS DISCUSSION



"COMING OUT OF THE CUPBOARD" EVOLVING THE ACCOUNTANT'S ROLE

FINANCIAL & COMPLIANCE REPORTING

STRATEGIC & BUSINESS FORECASTS INVESTMENT DECISIONS



RISK MANAGEMENT & GOVERNANCE

BUSINESS PROCESS

IF WHAT WE DO IS SO IMPORTANT, WHY NOT LEAD? DEVELOPING PERSIONAL AMBITION

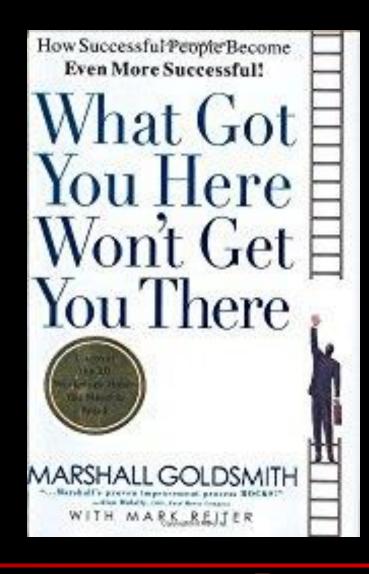
- BIG "L" AND SMALL "L" LEADERSHIP
- BE AT THE CENTRE OF THE STRATEGIC
 THINKING PROCESS
- USING YOUR UNDERSTANDING OF BUSINESS OPERATIONS TO MANAGE DECISIONS ACROSS THE ORGANIZATION





"C"SUITE POSITIONS AND LEADERSHIP SKILLS DEVELOPING A NEW TOOL BOX

- LEARNING NEW "LANGUAGES" OF MARKETING, HUMAN RESOURCES ETC.....
- INTER-PERSONAL SKILLS
- STRATEGY, VISION & MISSION
- TEAM DYNAMICS & MAN-MANAGEMENT
- OPENS UP NEW CAREER PATHS; EXECUTIVE AND NON EXECUTIVE BOARD ROLES



EMPHASIZE STRENGTHS; UNDERSTAND WEAKNESES AND DEVELOP THEM



PERSONAL TOP 10

- STRATEGIC AGILITY
- INNOVATION
- DEVELOPING OTHERS
- MANAGEMENT COURAGE
- ORGANIZATIONAL AGILITY
- SIZING UP PEOPLE
- CUSTOMER FOCUS
- BUILDING EFFECTIVE
 TEAMS
- DEALING WITH AMBIGUITY
- SELF KNOWLEDGE